



Business Report for the 71st Term

(from April 1, 2004 to March 31, 2005)





To Our Shareholders:

Toward an Integrated Energy Business with a Strong Marketing Capability: Reforming our Earnings Structure in line with the Mid-term Management Plan

Teruo Hattori President and CEO

Despite the severe market environment, we have achieved our full-year profit target thanks to favorable results in the second half of the fiscal year 2004.

I would like to explain about the market conditions and performance results of our core energy business during the term under review.

Crude oil prices rose dramatically during this term, hitting record highs at the end of the period. The liquefied petroleum gas (LPG) CP (contract price of oil-producing nations) also followed the rise in crude oil prices, leading to a substantial increase in the purchasing cost of the Group's main products - a factor which put tremendous pressure on the Group's profits. Despite these tough market conditions, however, the Group, over the course of the year, pushed forward with promoting cost efficiency and rationalization and engaged in sales activities to secure profits whilst passing on costs to sales prices wherever possible. Weather conditions also slowed sales with the hot summer and warmer weather continuing into December. However, the cold snap that followed from January through March 2005 contributed to a significant jump in sales, which was a factor in the recovery of the Group's sales figures.

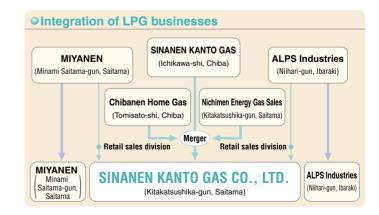
As a result, consolidated net sales this term totaled ¥182,901 million (an increase of 4.1% compared with the previous fiscal year), operating income of ¥4,554 million (an increase of 18.8%), ordinary income of ¥5,188 million (an increase of 20.0%), and net income of ¥19 million (a decrease of 99.1%). As such, ordinary income came in more or less in line with forecast figures, while net income this term

actually exceeded the figures announced in interim forecasts.

We have integrated our 5 LPG sellers in the Kanto area to secure a foothold to expand our business from wholesale to retail.

As of April 1, 2005, the Group integrated five companies in the Kanto area whose main business is the sale of LPG and established SINANEN KANTO GAS CO., LTD. Looking ahead to the Group's future, this measure was implemented to promote the Group's expansion into retail business, which is the fundamental strategy outlined in Plan 236, the Group's mid-term management plan.

This integration made SINANEN KANTO GAS one of the largest LPG retailers in Japan. The new Company is now able to provide high-quality services to customers and increase its name recognition through the economy of scale it has gained by cost reduction, which was achieved by promoting rationalization and efficiency, as well as by the size of the retail trading area itself.



The Company has an 80-year history in wholesale business, however, the Company's profit structure, which has relied solely on the wholesale business, is facing its limit due to the curtailment of distribution and the contraction in wholesale functions. With this in mind, the Company is now striving to expand into the retail business in order to drastically reform its profit structure. This integration has provided the Group with a retail business base in the Kanto area, and as such, further growth can now be expected.

We have disposed of our non-performing assets in the second half of the term, before the introduction of asset-impairment accounting.

During this term, the Group disposed of its nonperforming assets in an effort to bolster the Group's financial position. In particular, the selling off of service stations and leased apartments generated a loss on the sale of fixed assets of ¥5,187 million. This move not only dramatically reduced the possibility of impairment losses to be generated at the compulsory introduction of asset-impairment accounting in the term ending March 2006, but it also exerted less impact to net income compared to applying assetimpairment accounting, due to the fax effects coming from the loss on selling off these assets.

The first round of unsecured convertible bonds with new share warrants were issued in December 2004.

During this term, a first round of unsecured convertible bonds with new share warrants valued at ¥3,000 million were issued through a third-party allotment. The funds raised through this exercise were used to finance plant and equipment investment, including the acquisition of LPG goodwill.

Conversion rights for some ¥2,400 million worth of bonds were exercised throughout this term, resulting in the issuance of 5,060,000 shares of common stock (appropriation of treasury stock). Moreover, redemption requests were also received for the remaining ¥600 million worth of outstanding bonds, and these were redeemed on April 15, 2005. The issuance of these bonds with new share warrants has steadily yielded results, generating an increase in the volume of shares traded, reinvigorating shareholders, and increasing the liquidity of the Company's stock.

A personal information security framework has been implemented to strengthen moves towards compliance.

In September 2004, the Group set up a project team to address the Personal Information Protection Law and established a framework for facilitating the protection of personal information.

This was followed in April 2005 with the replacement of this project team by a newly established Information Security Committee, which embarked on a range of measures including the introduction of biometric systems and encryption-based information security systems, the formation of personal information protection policies and regulations, and employee education programs, for the protection of personal information.

Successful progress of Plan 236 in the 72nd Term (fiscal year 2005).

The Group will continue to implement various measures to achieve the goals set out in Plan 236 in the 72nd Term. Through our efforts to attain the steady and progressive results, we expect to achieve the high-level numerical targets set out in the Plan.

We would, therefore, like to ask you, our shareholders, for your continued support.



Consolidated Review of Operations

Energy Products Business

Oil Products Division

During FY2004, the oil products division faced increasing global demand for oil thanks to the rapid economic growth in China and India, while the exceptionally high crude oil prices continued spurred by supply uncertainties with the rife confusion in the Middle East and OPEC nations approaching their maximum oil-producing capacities. These factors also led to continued escalation of prices in the domestic market, too.

Under the circumstances, the oil products division formulated region-specific strategies, conducted a review of supply points and engaged in profit-margin-focused sales in order to improve the profitability of kerosene depots across Japan. Moreover, in an effort to strengthen affiliated service stations, the Group carried out refurbishments, made the move to self-service stations and held service station research meetings and field contests. These efforts resulted in oil products division sales coming in 6.0% up over last year at ¥132,577 million.

From next fiscal year onwards, the oil products division will promote supply diversification, improve the operating efficiency of kerosene depots and strengthen its capacity to sell non-commercial use kerosene for household use, in particular. The division will further take steps to promptly pass on an increase of cost to price to cope with the rapidly changing nature of crude-oil prices and take measures considering overseas trends, in an effort to secure profits.



Ougimachi Kerosene Depot, Miyagi Prefecture



Servis Hanamaki (Iwate Prefecture)

LPG Division

The LPG CP (oil-producing nation contract price) also reached high levels this term, following the spike in the price of crude oil. Meanwhile, with the intensified competition among various energies and the fall in energy consumption due to the extreme heat, business conditions in the domestic market were also very tough.

Under these conditions, the LPG division bought out LPG operation goodwill in order to strengthen and expand its retail sales system and further attracted around 22,000 households as new consumers. The division also set up an ECO WILL monitor to provide customers with the best mix of energies. In addition to these efforts, the division also held a series of promotional events around Japan such as on-site inspections, appreciation events, as well as the "Gas is Best!!" campaign to demonstrate the benefits of gas, as a means of enhancing communication and contact with customers.

As a result, the LPG division saw a 2.4% increase in sales over last year to ¥37,520 million.

With no signs of crude oil prices abating in the near future, the high prices are set to continue; thus it is likely that the LPG CP will also remain high.

In light of this, the LPG division will continue to work on further enhancing its cost competitiveness. Moreover, as ongoing sales measures, the division will work on the acquisition of LPG goodwill and expansion of trading rights as well as on communicating the benefits of LPG to consumers through its promotional campaigns such as the "Gas is Best!!" campaign. At the same time, the division will endeavor to firmly establish the Himawari (Sunflower) Gas brand, as it aims to boost consumer confidence.



LPG safety checks



Customer appreciation event



Solid Fuel Division

This term, total shipments of charcoal briquettes and pea coals in Japan were down 13% from the previous year. Product prices were in rising trend due to the surge in material coal prices, while selling prices at home hardware stores were also higher than last year.

In light of this, the solid fuel division endeavored to expand sales channels and ship products straight away, giving top priority to securing sales volumes. However,



these efforts resulted in ¥910 million of sales, decrease of 12.6% compared with the previous year.

With rising environmental awareness, much attention has come to focus on high-calorie coal, a solid fuel for leisure uses that reuses filtered coffee. This high-calorie coal is also being used in the 2005 World Exposition, Aichi, Japan, which started in March 2005. Nevertheless, the decline in demand for charcoal briquettes and pea coals looks set to continue. Meanwhile, the drastic rise in material coal prices once again will increase manufacturing costs. This will require a review of product prices and so business conditions are predicted to only get tougher.

In order to cope with these factors, the solid fuel division will promote partnerships with other companies and further promote rationalization of production, as well as cost reductions.

Housing Equipment Division

In FY2004, new housing starts were up 1.7% over the previous year to 1.19 million, marking the second consecutive year-on-year increase. However, overall shipments of gas equipment were down 4.2% compared with the previous year, despite of increased shipments of glass-top stove burners, floor heaters and other advanced products.

The solid fuel division used customer appreciation events and promotional events like the "Gas is Best!!" campaign to actively showcase and sell highly advanced products such as glass-top stove burners and floor heaters. In addition, the division implemented an ongoing stream of sales initiatives designed to promote rapport with consumers, for example the "HOT Gift" campaign, the printing and distribution of sales outlet support catalogs and the rental and sale of water purifiers. However, sales decreased 11.1%, compared with the previous year, to ¥8,642 million.

As consumer demand for housing renovations to suit their lifestyles will rise in the future, the housing equipment division will continue to actively promote the sale of renovation solutions, especially those centering on more efficient water use. Moreover, the Company will continue to use events like the "Gas is Best!!" campaign to bring us in closer contact with customers.



Non-Energy Business

Antimicrobial Agent Division

Throughout this term, the antimicrobial agent division continued to actively promote *Zeomic*, an antimicrobial agent with both antimicrobial and deodorizing effects, to the textile, spray product and hygienic material segments, and to expand use of *Zeomighty*, an antimicrobial agent for concrete, in the sewerage segment. Both products are available in the European and North American markets through AgION Technologies, Inc., and the Company is also working on promoting sales in the Korean, Chinese, Thai and other Southeast Asian markets.

In terms of industry trends that will come into play from FY2005 onwards, price competition between antimicrobial agent manufacturers in the domestic market looks set to heat up even further. Therefore, in order to ensure survival amid this domestic competition, and also in light of increasing awareness of antimicrobial agents in Japan as well as in overseas, the Company will continue to actively promote expansion into overseas markets in Europe, the USA and Southeast Asia.



Website http://www.zeomic.co.jp/



Environment Division and Others

The environment division focused its attention on the supply of hydrogen, which is anticipated to be a next-generation energy, and the testing of fuel-battery-based co-generation systems. The division gained management and operational know-how for the supply of hydrogen through the operation of the Sagamihara Hydrogen Station, and also built up its expertise in the installation, operation, management and heat management of fuel batteries through operational tests run by the New

Energy Foundation and Nippon Oil Corporation's monitor operational tests. The environment division also plans to participate in the large-scale stationary fuel battery testing activities to be conducted by the Agency of Natural Resources and Energy.

In relation to fuel batteries, in addition to joint efforts with Kurita Water Industries, Ltd. aimed at demonstrating the viability of patents relating to LPG supply, the Company will also establish new hydrogen-based business utilizing the know-how acquired through the operation of hydrogen stations, from FY2005 onwards.

Moreover, with its sights set on the construction of new energy generation facilities around Japan, the Company launched a biomass fuel production plant this term and expanded its environmental recycling business.

The non-energy business achieved a 2.2% increase in sales this term to \pm 3,251 million.



Biomass Fuel Production Plant (Chiba Recycling Center)

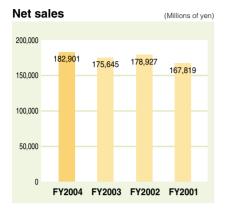


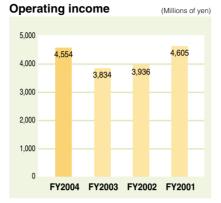
Sagamihara Hydrogen Station

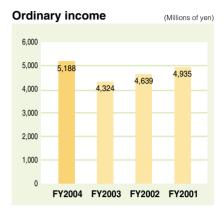


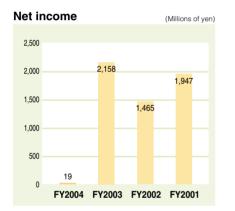
Inside the center

Consolidated Financial Highlights



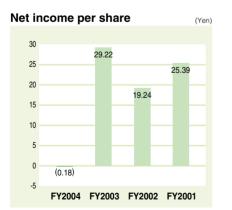
















Consolidated Financial Statements

Consolidated Balance Sheets

| As of March 31 | 2005 | 2004 | 2005 | As of March 31 | 2005 | 2004 | 2005 |
|-------------------------------------|----------|------------------|--------------------------|---|------------|----------|------------------------|
| (Assets) | Millions | of yen | Thousands of U.S.dollars | (Liabilities) | Millions | s of yen | Thousands of U.S.dolla |
| Current assets | | | | Current liabilities | | | |
| Cash and deposits | ¥16,921 | ¥11,656 | \$157,566 | Trade notes and accounts payable | ¥16,990 | ¥14,569 | \$158,208 |
| Trade notes and accounts receivable | 23,383 | 21,422 | 217,739 | Short-term bank borrowings | 184 | 184 | 1,713 |
| Marketable securities | 300 | 2,299 | 2,794 | Bonds with new share warrants due within one year | 600 | _ | 5,587 |
| Inventories | 2,432 | 2,441 | 22,646 | | | 4 750 | |
| Deferred tax assets | 1,223 | 1,713 | 11,388 | Accounts payable - other | 1,558 | 1,753 | 14,50 |
| Other current assets | 888 | 449 | 8,269 | Income taxes payable | 422 | 339 | 3,93 |
| Allowance for doubtful accounts | (148) | (126) | (1,378) | Consumption taxes payable | 147 | 619 | 1,36 |
| Total current assets | 45,001 | 39,855 | 419,043 | Reserve for bonuses | 514 | 550 | 4,78 |
| Fixed assets | - , | , | | Other current liabilities | 1,124 | 1,038 | 10,467 |
| Tangible fixed assets | 17,622 | 24,162 | 164,093 | Total current liabilities | 21,543 | 19,054 | 200,60 |
| Buildings and structures | 5,767 | 6,591 | 53,701 | Long-term liabilities | | | |
| Machinery, equipment and | -, | _, | | Long-term debt | 1,023 | 1,028 | 9,52 |
| vehicles | 2,834 | 2,950 | 26,390 | Deferred tax liabilities | 1,065 | 1,992 | 9,91 |
| Land | 8,893 | 14,493 | 82,810 | Accrued retirement benefits | 3,378 | 3,702 | 31,45 |
| Construction in progress | 8 | 3 | 74 | | | | |
| Other tangible fixed assets | 118 | 123 | 1,099 | Long-term deposits | 972 | 1,026 | 9,05 |
| Intangible assets | 715 | 700 | 6,658 | Other long-term liabilities | 227 | 400 | 2,11 |
| Consolidation goodwill | 324 | 455 | 3,017 | Total long-term liabilities | 6,667 | 8,152 | 62,08 |
| Other intangible assets | 390 | 245 | 3,632 | Total liabilities | 28,210 | 27,206 | 262,68 |
| Investments and other assets | 12,743 | 10,552 | 118,661 | | | | |
| Investments in securities | 6,337 | 5,294 | 59,009 | (Minority interests) | | | |
| Long-term loans | 113 | 171 | 1,052 | Minority interests | 37 | 38 | 34 |
| Long-term prepaid expenses | 5,072 | 3,793 | 47,230 | (Shareholders' equity) | | | |
| Deferred tax assets | 243 | 277 | 2,263 | | | | |
| Other investments and other assets | 1,404 | 1,359 | 13,074 | Common stock | 15,630 | 15,630 | 145,54 |
| Allowance for doubtful | ., | ., | , | Capital surplus | 11,772 | 11,912 | 109,61 |
| accounts | (428) | (343) | (3,985) | Retained earnings | 19,223 | 20,120 | 179,00 |
| Total fixed assets | 31,081 | 35,416 | 289,422 | Unrealized gains on other securities | 1,289 | 1,312 | 12,00 |
| Deferred assets | | | | Treasury stock, at cost | (78) | (947) | (72 |
| Bond issue expenses | 2 | — | 19 | Total shareholders' equity | 47,837 | 48,027 | 445,45 |
| Total deferred assets | 2 | _ | 19 | | | | |
| Total assets | ¥76,085 | ¥75,272 | \$708,492 | Total liabilities, minority interests and shareholders' equity | ¥76,085 | ¥75,272 | \$708,49 |
| | | n a sa ka maka k | | | 0 01 00 11 | | |

Note: U.S. dollar amounts presented here and elsewhere in this business report are translated from yen at ¥107.39 = U.S. \$1.00, the rate of exchange on March 31, 2005.

| Consolidated Statements of Income | | | | |
|--|-----------|----------|--------------------------|--|
| Years ended March 31 | 2005 2004 | | 2005 | |
| | Millions | s of yen | Thousands of U.S.dollars | |
| Net sales | ¥182,901 | ¥175,645 | \$1,703,147 | |
| Cost of sales | 153,930 | 147,542 | 1,433,374 | |
| Gross profit | 28,971 | 28,103 | 269,774 | |
| Selling, general and administrative expenses | 24,417 | 24,268 | 227,368 | |
| Operating income | 4,554 | 3,834 | 42,406 | |
| Non-operating income | 849 | 814 | 7,906 | |
| Interest and dividend income | 163 | 161 | 1,518 | |
| Light-oil delivery tax grant | 142 | 146 | 1,322 | |
| Equity in earnings of affiliates | 0 | 0 | 0 | |
| Other non-operating income | 542 | 505 | 5,047 | |
| Non-operating expenses | 214 | 325 | 1,993 | |
| Interest expense | 32 | 153 | 298 | |
| Provision for allowance for doubtful accounts | 29 | 4 | 270 | |
| Other non-operating expenses | 152 | 166 | 1,415 | |
| Ordinary income | 5,188 | 4,324 | 48,310 | |
| Extraordinary income | 1,422 | 1,225 | 13,241 | |
| Gain on sales of fixed assets | 206 | 1,073 | 1,918 | |
| Gain on sales of investment securities | 873 | _ | 8,129 | |
| Indemnity of expropriation | 342 | 152 | 3,185 | |
| Extratordinary expenses | 6,410 | 1,523 | 59,689 | |
| Loss on sales of fixed assets | 6,058 | 912 | 56,411 | |
| Loss on disposal of fixed assets | 173 | 395 | 1,611 | |
| Directors' retirement allowance | 102 | 31 | 950 | |
| Loss on valuation of investment securities | _ | 40 | _ | |
| Expenses related to oil spill | _ | 142 | _ | |
| Other extraordinary expenses | 74 | 0 | 689 | |
| Income before income taxes | 200 | 4,026 | 1,862 | |
| Income taxes | | | | |
| Current | 570 | 559 | 5,308 | |
| Deferred | (388) | 1,239 | (3,613) | |
| Minority interests | _ | 68 | _ | |
| Loss on minority interests | 1 | _ | 9 | |
| Net income | ¥ 19 | ¥ 2,158 | \$ 177 | |

Consolidated Statements of Retained Earnings

| Years ended March 31 | 2005 | 2004 | 2005 | |
|--|-----------------|---------|--------------------------|--|
| | Millions of yen | | Thousands of U.S.dollars | |
| (Capital surplus) | | | | |
| Capital surplus, balance at beginning of year | ¥11,912 | ¥11,861 | \$110,923 | |
| Increase in capital surplus | — | 50 | — | |
| Gain on disposal of treasury stock | _ | 50 | _ | |
| Decrease in capital surplus | 139 | _ | 1,294 | |
| Decrease in capital reduction marginal profit of capital reserve | 88 | _ | 819 | |
| Decrease in gain on disposal of treasury stock | 50 | _ | 466 | |
| Balance at end of year | 11,772 | 11,912 | 109,619 | |
| (Retained earnings) | | | | |
| Retained earnings at beginnings of year | 20,120 | 18,596 | 187,355 | |
| Increase in retained earnings | 19 | 2,207 | 177 | |
| Net income | 19 | 2,158 | 177 | |
| Increase in retained earnings due to decrease in consolidated subsidiaries | _ | 48 | _ | |
| Decrease in retained earnings | 917 | 683 | 8,539 | |
| Cash dividends | 883 | 654 | 8,222 | |
| Directors' bonuses | 33 | 29 | 307 | |
| Balance at end of year | ¥19,223 | ¥20,120 | \$179,002 | |

Consolidated Statements of Cash Flows

| Years ended March 31 | 2005 | 2004 | 2005 |
|--|----------|----------|--------------------------|
| | Millions | s of yen | Thousands of U.S.dollars |
| Net cash provided by operating activities | ¥ 3,634 | ¥ 3,776 | \$ 33,839 |
| Net cash provided by investing activities | 203 | 16,450 | 1,890 |
| Net cash provided by (used in) financing activities | 438 | (16,876) | 4,079 |
| Effect of exchange rate changes on cash and cash equivalents | (10) | (32) | (93) |
| Net increase in cash and cash equivalents | 4,267 | 3,317 | 39,734 |
| Cash and cash equivalents at beginning of year | 12,949 | 9,631 | 120,579 |
| Cash and cash equivalents at end of year | 17,217 | 12,949 | 160,322 |

Non-Consolidated Financial Statements

Non-Consolidated Balance Sheets

| As of March 31 | 2005 | 2004 | 2005 |
|--|-----------------|---------|--------------------------|
| | Millions of yen | | Thousands of U.S.dollars |
| (Assets) | | | |
| Current assets | | | |
| Cash and deposits | ¥13,854 | ¥ 8,676 | \$129,006 |
| Trade notes | 1,340 | 1,467 | 12,478 |
| Accounts receivable | 18,715 | 17,339 | 174,271 |
| Marketable securities | 300 | 2,299 | 2,794 |
| Merchandise | 1,484 | 1,475 | 13,819 |
| Other current assets | 4,216 | 3,973 | 39,259 |
| Total Current assets | 39,910 | 35,232 | 371,636 |
| Fixed assets | | | |
| Tangible fixed assets | 13,553 | 19,982 | 126,204 |
| Buildings and structures | 3,212 | 3,881 | 29,910 |
| Land | 7,238 | 12,870 | 67,399 |
| Other tangible fixed assets | 3,103 | 3,230 | 28,895 |
| Intangible assets | 328 | 210 | 3,054 |
| Investments and other securities | 13,081 | 11,010 | 121,808 |
| Investments in securities | 6,254 | 5,218 | 58,236 |
| Other investments and other securities | 6,827 | 5,792 | 63,572 |
| Total Fixed assets | 26,963 | 31,204 | 251,076 |
| Total assets | 66,877 | 66,436 | 622,749 |
| (Liabilities) | | | |
| Current liabilities | | | |
| Trade accounts payable | 15,600 | 13,342 | 145,265 |
| Bonds with new share warrants due within one year | 600 | _ | 5,587 |
| Other current liabilities | 3,306 | 3,526 | 30,785 |
| Total current liabilities | 19,507 | 16,869 | 181,646 |
| Long-term liabilities | | | |
| Long-term debt | 500 | 500 | 4,656 |
| Other long-term liabilities | 4,283 | 5,517 | 39,883 |
| Total Long-term liabilities | 4,783 | 6,017 | 44,539 |
| Total liabilities | 24,291 | 22,886 | 226,194 |
| (Shareholders' equity) | | | |
| Common stock | 15,630 | 15,630 | 145,544 |
| Capital surplus | 11,773 | 11,912 | 109,628 |
| Additional paid-in capital | 3,907 | 3,907 | 36,381 |
| Other capital surplus | 7,865 | 8,005 | 73,238 |
| Retained earnings | 13,986 | 15,653 | 130,236 |
| Voluntary reserves | 13,774 | 13,168 | 128,261 |
| Unappropriated retained earnings at end of the year | 212 | 2,485 | 1,974 |
| Unrealized gains on other securities | 1,274 | 1,301 | 11,863 |
| Treasury stock, at cost | (78) | (947) | (726) |
| Total shareholders' equity | 42,586 | 43,549 | 396,555 |
| Total liabilities and shareholders' equity | ¥66,877 | ¥66,436 | \$622,749 |

Non-Consolidated Statements of Income

| | 2005 | 2004 | 2005 | |
|---|-----------------|----------|--------------------------|--|
| Years ended March 31 | Millions of yen | | Thousands of U.S.dollars | |
| Net sales | ¥159,351 | ¥154,755 | \$1,483,853 | |
| Cost of sales | 142.537 | 137,951 | 1,327,284 | |
| Gross profit | 16,814 | 16,804 | 156,570 | |
| Selling, general and administrative expenses | 13,758 | 14,095 | 128,112 | |
| Operating income | 3,056 | 2,708 | 28,457 | |
| Non-operating income | 811 | 848 | 7,552 | |
| Interest and dividend income | 284 | 286 | 2,645 | |
| Other non-operating income | 526 | 562 | 4,898 | |
| Non-operating expenses | 209 | 330 | 1,946 | |
| Interest expense | 33 | 150 | 307 | |
| Other non-operating expenses | 176 | 179 | 1,639 | |
| Ordinary income | 3,657 | 3,226 | 34,053 | |
| Extraordinary income | 1,421 | 1,203 | 13,232 | |
| Gain on sales of fixed assets | 205 | 1,070 | 1,909 | |
| Gain on sales of investment securities | 873 | _ | 8,129 | |
| Indemnity of expropriation | 342 | 132 | 3,185 | |
| Extraordinary expenses | 6,264 | 1,451 | 58,329 | |
| Loss on sales of fixed assets | 6,057 | 910 | 56,402 | |
| Loss on disposal of fixed assets | 149 | 353 | 1,387 | |
| Other extraordinary expenses | 57 | 187 | 531 | |
| Income before income taxes | - | 2,978 | - | |
| Loss before income taxes | 1,184 | — | 11,025 | |
| Income taxes | | | | |
| Current | 48 | 48 | 447 | |
| Deferred | (461) | 1,210 | (4,293) | |
| Net income | — | 1,720 | - | |
| Net loss | 771 | | 7,179 | |
| Retained earnings brought forward from previous year | 937 | 759 | 8,725 | |
| Reversal of provision for retirement benefits | 46 | 5 | 428 | |
| Unappropriated retained earnings at end of the year | ¥ 212 | ¥ 2,485 | \$ 1,974 | |

Appropriation of Retained Earnings

| | 2005 | 2004 | 2005 |
|---|--------------------|--------------------|--------------------------|
| | Thousan | ds of yen | Thousands of U.S.dollars |
| Unappropriated retained earnings, end of the year | ¥ 212,426 | ¥2,485,215 | \$ 1,978 |
| Reversal of reserve for advanced depreciation of replaced assets | 2,662,297 | 497,267 | 24,791 |
| Total | 2,874,724 | 2,982,483 | 26,769 |
| The above amount of fund is to be appropriated as follows: | | | |
| Cash dividends | 907,088 | 883,278 | 8,447 |
| | (12 yen per share) | (12 yen per share) | |
| Directors' bonuses | 22,400 | 11,500 | 209 |
| Revenue for retirement benefits | 50,000 | 50,000 | 466 |
| Reserve for advanced depreciation of | | | |
| replaced assets | 281,713 | — | 2,623 |
| Special reserve | 650,000 | 1,100,000 | 6,053 |
| Unappropriated retained earnings carried forward | 963,522 | 937,704 | 8,972 |
| Retained earnings, end of the year | ¥2,874,724 | ¥2,982,483 | \$26,769 |

Corporate Data

Corporate Data

Corporate Name: Sinanen Co., Ltd. Head Office: 1-4-22, Kaigan, Minato-ku, Tokyo Established: April 11, 1927 Incorporated: April 25, 1934 Common Stock: 15,630,132,192 yen Number of Employees: 425 (as of March 31, 2005)

Directors, Corporate Auditors and Executive Officers (as of June 24, 2005)

| President and Chief Executive Officer | Teruo Hattori |
|---------------------------------------|------------------|
| Managing Director | Takeo Yoshida |
| Managing Director | Hiroyuki Suzuki |
| Managing Director | Isao Akizuki |
| Managing Director | Sachio Nishiuchi |
| Director | Kiyoshi Kanno |
| Director | Sachio Kanezaki |
| Director | Shunichi Honkado |
| Director | Junji Taniuchi |
| Standing Corporate Auditor | Takao Nakazawa |
| Standing Corporate Auditor | Tadashi Maeda |
| Corporate Auditor | Tsutomu Shiozu |
| Executive Officer | Toshio Nakamura |
| Executive Officer | Kiyoshi Kaiseki |
| Executive Officer | Shiro Yamamoto |
| Executive Officer | Shiro Kurokawa |
| Executive Officer | Taizo Taniyama |

Stock Information

Stock Information

Number of shares authorized 237,603,000 Number of shares issued 75,752,958 Number of shareholders 6,665

Major shareholders

| Name | Number of shares held (thousands) | Ownership ratio (%) |
|--|-----------------------------------|------------------------|
| Itochu Enex Co., Ltd. | 20,320 | 26.82 |
| Meiji Yasuda Life Insurance Company | 4,200 | 5.54 |
| COSMO OIL Co., Ltd. | 3,945 | 5.21 |
| Japan Trustee Services Bank, Ltd. | 3,168 | 4.18 |
| The Sumitomo Trust & Banking Co., Ltd. | 2,842 | 3.75 |
| Idemitsu Kosan Co., Ltd. | 2,369 | 3.13 |
| Customers' Stockholding | 2,070 | 2.73 |
| SOMPO JAPAN INSURANCE INC. | 1,999 | 2.64 |
| Mizuho Trust & Banking Co., Ltd. | 1,788 | 2.36 |
| The Master Trust Bank of Japan, Ltd. (Trust account) | 1,726 | 2.28 |

| Information f | for Shareholders |
|----------------------|---|
| Year End | March 31 (every year) |
| Dividend Payment | Paid to shareholders on the shareholders list or |
| | beneficial shareholders list as of March 31. |
| Date of Shareholde | ers' Meeting |
| | Late June |
| Record Date | March 31 |
| | When required, however, a provisional basic |
| | date can be set after having been publicized in |
| | advance. |
| Transfer Agent | Mizuho Trust & Banking Co., Ltd. |
| | 1-2-1, Yaesu, Chuo-ku, Tokyo |
| Administrative Offic | e for the Above |
| | Head Office Securities Agent Dept., |
| | Mizuho Trust & Banking Co., Ltd. |
| | 1-2-1, Yaesu, Chuo-ku, Tokyo |
| For Inquiries | Securities Agent Dept., |
| | Mizuho Trust & Banking Co., Ltd. |
| | 1-17-7, Saga, Koto-ku, Tokyo 135-8722 |
| | Tel: 0120-288-324 |
| | Tel: 03-5213-5213 |
| Agent Offices | Any branch in Japan of Mizuho Trust & Banking |
| | Co., Ltd. |
| | Head office and any branch in Japan of Mizuho Investors Securities Co., Ltd. |
| Public Announceme | , |
| | Public announcements shall be made electroni |
| | cally. However, when circumstances that are |
| | unavoidable make electronic public announce- |
| | ments impossible, public announcements will b |
| | published in the Nihon Keizai Shimbun. |
| | Website http://www.sinanen.com/ir/koukoku.htm |
| | |

SINANEN's Network

Head Office

1-4-22, Kaigan, Minato-ku, Tokyo 105-8525

Kansai Branch Office

3-6-14, Kamikuratsukuri, Hirano-ku, Osaka 547-0004

Chubu Branch Office

Daisan Kubo Kensetsu Bldg., 5-100, Toriimatsu-cho, Kasugai-shi, Aichi 486-0844 Tel: 0568(89)8261

Southern Metropolitan Tokyo Area Branch Office

3-37-1, Kamishirane, Asahi-ku, Yokohama, Kanagawa 241-0002

Northern Metropolitan Tokyo Area Branch Office

2-1-1, Hirosedai, Sayama-shi, Saitama 350-1328

Tohoku Branch Office

4-7-30, Ougimachi, Miyagino-ku, Sendai-shi, Miyagi 983-0034

Sapporo Branch Office

11-1-1, Hachiken-rokujonishi, Nishi-ku, Sapporo, Hokkaido 063-0846

Tel: 011(611)3261

Tel: 022(235)1010

Tel: 03(5470)7100

Tel: 06(6794)4711

Tel: 045(955)2211

Tel: 042(954)4304



The Company's website: http://www.sinanen.com

Announcement of Financial Results

Instead of a printed financial results report, our balance sheets and statements of income are available on our website: http://www.sinanen.com/ir/koukoku.html

The Company's website also provides up-to-date information and brief notes regarding financial results, press releases, and the administrative procedures for stocks. Please visit our website.

SINANEN CO., LTD.

1-4-22, Kaigan, Minato-ku, Tokyo 105-8525, Japan Tel: +81-3-5470-7100 Fax: +81-3-5470-7140